Trust Your Business to Datanational Corporation

An IBM Cloud Specialty Partner and IBM Managed Service Provider (MSP)

Get to Know Us Better

A veteran in the computer systems industry
A diverse and dynamic technology company since 1979, Datanational concentrates on supporting your project needs. While providing "turn-key" solutions, we will work closely with you to design, deliver, test, launch and support your solutions. Our team is built and experienced to provide programming, training, implementation, and 24x7 support to meet your requirements.

Our dedicated IBM iSeries sales and technical staff will provide you with the desired sizing information to meet your technology needs. We have sold and implemented hundreds of IBM AS/400 and iSeries systems for our clients throughout North America and Mexico. Datanational offers a wide range of customer proven solutions for your iSeries. From eBusiness on demand (customer and supplier portals) to real-time radio frequency, barcoding, EDI, managed services, disaster recovery, and hosted HA implementations. We are your one-stop shop for innovative business solutions. We also offer application and platform integration services. Your iSeries should be talking to your other application servers, providing for real-time data exchange, and greater enterprise efficiencies.

The Datanational Advantage
We provide timely updates for the expected shipment and arrival dates for your hardware. We will work with your designated contact on the important, yet often overlooked, planning details. We offer pre and post-implementation support services to ensure a smooth transition to your new iSeries system.

Creative, Innovative, and Cost-Effective Solutions
Datanational is well positioned to help you meet the growing business demands of today. We will work with you to identify the areas within your business processes that would benefit from our approach. We concentrate on delivering results for our clients. Proper project planning ensures that deadlines are met and overall implementation costs are reduced. Our goal is to minimize your problems and maximize your investments. Contact us with your challenge and put us to the test!

*"If you're considering entrusting your eBusiness solution to an IBM Business Partner, you need to feel confident that you are selecting the right company to assist you in the project. Of course, any company that is a Business Partner of IBM has to meet a selection of requirements for resources, skills and expertise – but this is not all. Here's what it means to be an **IBM Cloud Specialty Business Partner.**"*

Dan Fortin – Vice President, Business Partners – IBM Americas

We Are an IBM Cloud Specialty Business Partner

IBM Cloud Specialty Business Partners have **proven implementation skills** and expertise in **creative problem solving, innovative services and IBM technologies** to deliver the right eBusiness solutions for you, the customer. Being an IBM Cloud Specialty Business Partner also signifies that the Business Partner has committed to deliver a high level of proven **customer satisfaction**.

IBM Cloud Specialty Business Partners invest in skills, technologies and program offerings provided by IBM PartnerWorld to ensure that the advice given or the products, services or solutions offered are of the **highest quality**. The process of re-qualification is conducted annually through a combination of external audit and self-assessment, using detailed questionnaires and the adherence to rigorous technical and business criteria. Together, IBM and IBM Cloud Specialty Business Partners, are committed to delivering greater value to enable **your success** in evolving to the next generation of eBusiness and creating competitive advantage.

What Does This Mean for You?

The right solution
The solution, especially the eBusiness solution, meets your needs, with the right products and services, from IBM, from your IBM Business Partner or from a complementary supplier.

Highly skilled staff
IBM Cloud Specialty Business Partners are required to have a specified number of IBM-certified staff to ensure that you get timely, appropriate and effective advice and support.

Rigorously checked system proposals
You can expect detailed product demonstrations and be sure that any systems proposal has been thoroughly reviewed by the IBM Business Partner.

Fast access to IBM
Your IBM Business Partner has access to IBM's wide range of technical and business support services quickly and simply.

On-site support
Whether it is system tuning, upgrading, on-site support services form an essential part of the offering from your IBM Business Partner.

Advice on system administration
IBM Cloud Specialty Business Partners can offer advice on establishing suitable administrative procedures, for example, maintaining effective security and backup procedures.

A commitment to quality
The highest quality standards are evident in every aspect of their business – from sales demonstrations to support when you need it.

Confidence
In short, in choosing an IBM Cloud Specialty Business Partner, you can have confidence that the ultimate objective is that everything will be put in place to bring the right solution to your business, with the right support services to ensure success.